

Course Outline for License Technology Selection Process Overview

This training provides license technology selection process which starting from exploring available technology until select license technology. This training also includes key terms & definitions and practical guidelines to properly select license technology and manage licensor after award.

Target Group: Process Engineer / Project Engineer who has experience in project development or project engineering.

Date: 2 Days Course - Check upcoming dates in www.chemengedu.com

Time: 9:00-17:00

Price & Promotions: See rate and promotions in www.chemengedu.com

Venue: Check venue in www.chemengedu.com

Registration: By Training Registration Page in www.chemengedu.com or contact Khun Piyarat 089 118 6531, chemengedu.training@gmail.com

Scope of Content

- Key terms and definitions
- Overview of License Technology Selection Process
- Exploration of Available Technology
- Feasibility Study for Investment Decision
- Draft of Invitation to Bid (ITB) for licensors Bidding.
- Licensor Evaluation Criteria and Selection
- Licensor Management after Award

Agenda & Course Outline:

Day 1:

8:00 AM – 9:00 AM Register

9:00 AM – 12:00 PM

I. Key terms and definitions

- Licensor
- PDP / BDP / BEDP
- FEED
- CA / NDA
- ITB
- Etc.

II. Overview of License Technology Selection Process

12:00 PM – 13:00 PM Lunch Break

13:00 PM – 17:00 PM

- III. Exploring of Available Technology**
- Available source of information
 - Other requirements during exploration
- IV. Feasibility Study for Investment Decision**
- Required Input information.
 - CAPEX (ISBL)
 - Supported Facilities requirements.
 - CAPEX (OSBL)
 - EIA / EHIA Requirements
 - Contract Strategy

Day 2:

8:00 AM – 9:00 AM Register

9:00 AM – 12:00 PM

- V. Draft of Invitation to Bid (ITB) for Licensor Bidding**
- Key content of ITB
 - Key terms and conditions
 - Key considerations prior to issuance of ITB to licensors

- VI. Licensor Evaluation Criteria and Selection**
- Licensor evaluation methodology
 - Pre-Screening Criteria
 - Technical Criteria
 - Commercial Criteria

12:00 PM – 13:00 PM Lunch Break

13:00 PM – 17:00 PM

- VII. Licensor Management after Award**
- Key T&C for pre-contract negotiations
 - Input requirements from PDP/BDP/BEDP for FEED or EPC stage
 - Key roles and support requirements from licensor during FEED and EPC stage

VIII. Q&A

Your Instructor:

Mr. Artit Wiwatwisansakul,